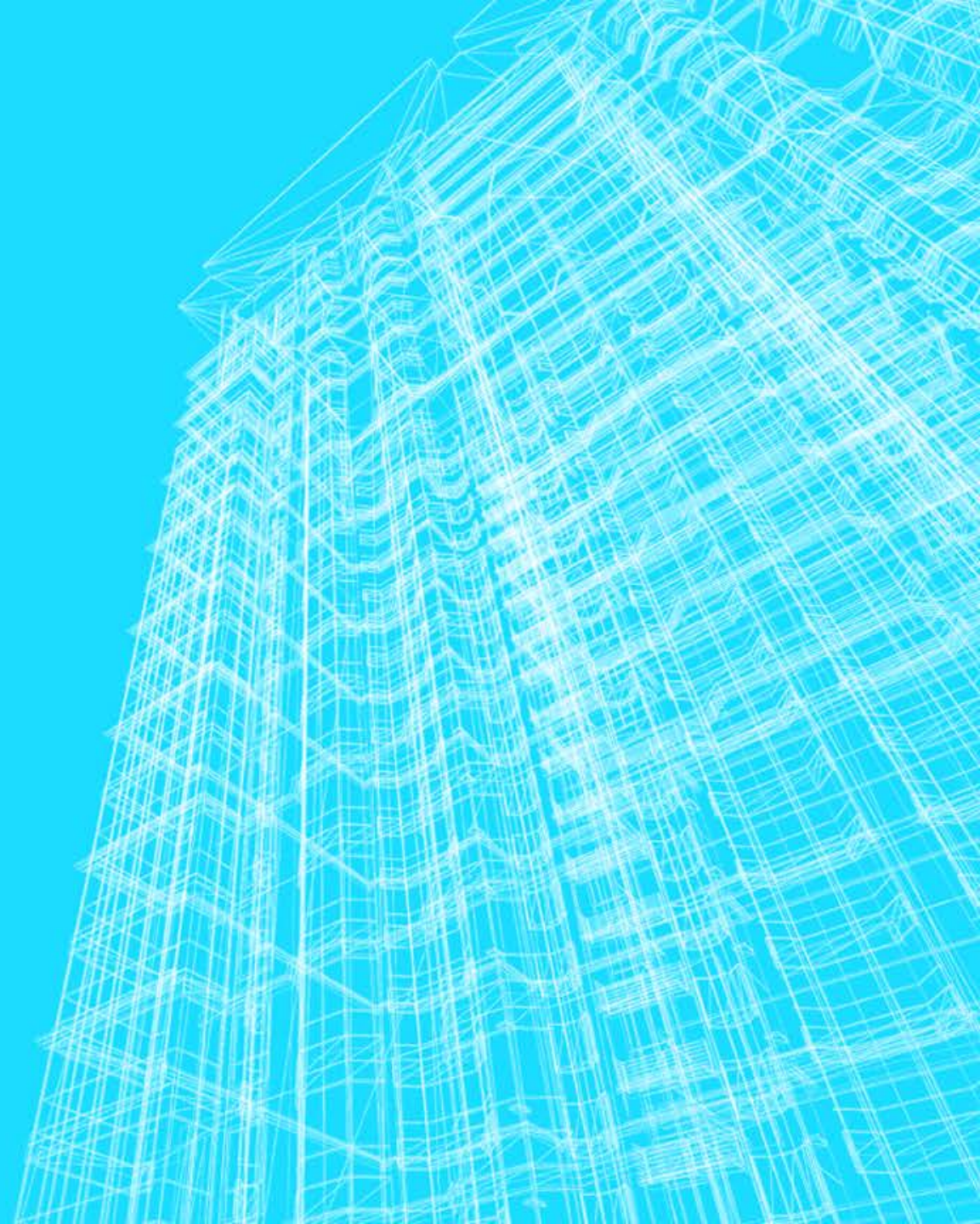




# TBI FOR TRADE IN IRAQ



# ABOUT TBI

- Trade Bank of Iraq (TBI) is the first Iraqi bank to enter the list of the largest thousand banks in the world in the year 2017. It ranks 33 among Arab banks and 318 globally.
- TBI has won awards in the Best Brand Re-launch and the Best Trade Finance award categories at the 15th Annual Banker Middle East Industry Awards in 2017.
- TBI is the first Iraqi bank to get ISO 9001 certification in the year 2017.
- The capital of TBI is IQD 2.75 trillion (USD 2.3 billion).





# ROLE IN INTERNATIONAL TRADE

TBI is playing an important role in international trade for years, providing payment execution, risk mitigation and financing to bank's clients and government entities.

- Provide information to buyers and sellers (advisory role).
- Settlements for trade transactions.
- Provide financing.
- Manage currency risks.

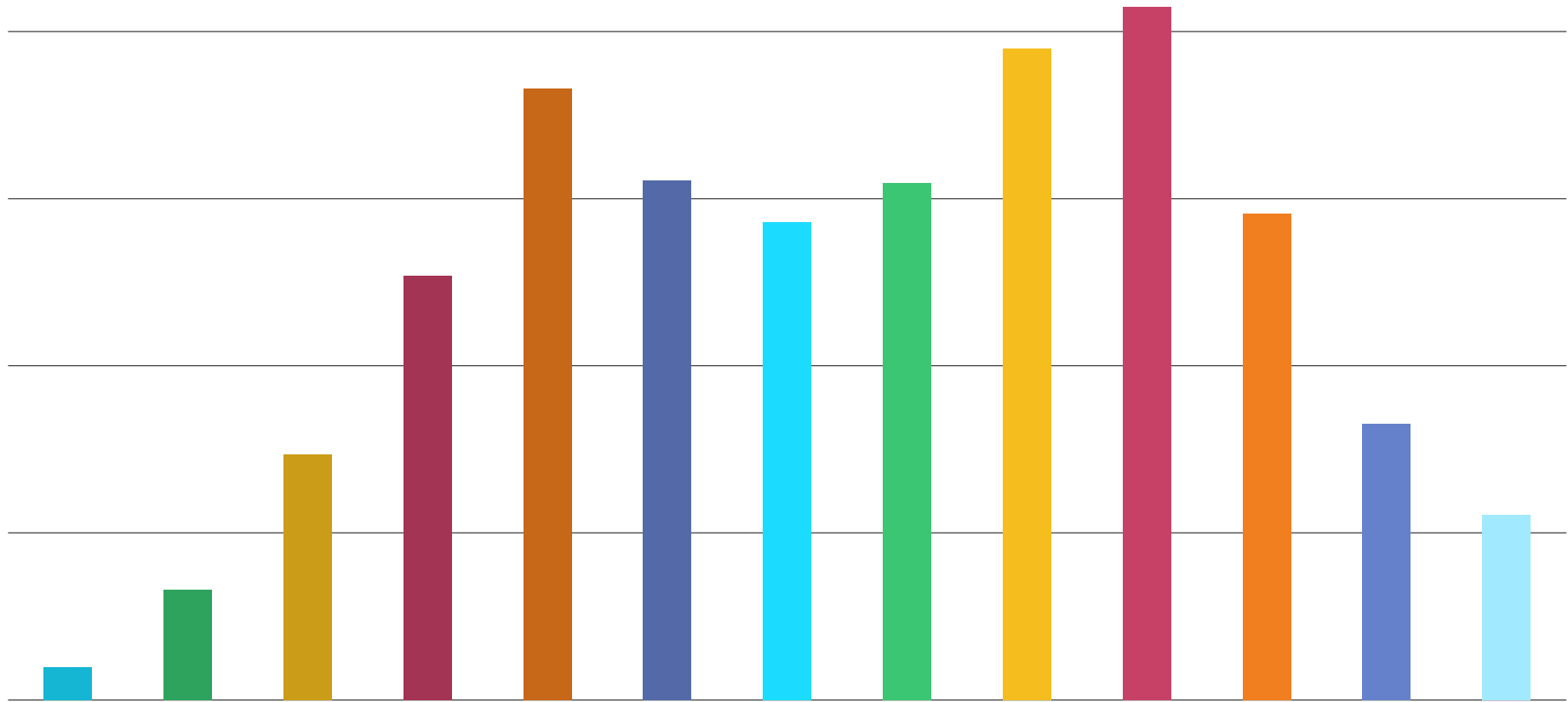


# TRADE FINANCE BUSINESS

TBI is managing over 80 percent of Iraq's trade. TBI has developed correspondent banking relationships with over 400 major global banks spread across all the continents to facilitate trade with Iraq.

TBI issued 15,642 import letters of credit with value aggregating USD 136.7 billion until the close of 2016, with a median of 1,430 letters of credit in a year and a peak of 2,072 letters of credit in the year 2013. In the current year, TBI has, so far, issued 419 letters of credit.

# NO. OF LCS ISSUED BY TBI





# DEFERRED PAYMENT

- TBI has issued letters of credit on deferred payment basis on behalf of its clients.
- TBI is ready to work with the German embassy and German export credit agency for an arrangement to enable Iraqi buyers to import at a lower financial cost with seller's risk mitigated.



# TBI MAINTAINING EDGE

- TBI is maintaining its edge by innovating and at the same time becoming more efficient.
- TBI has adopted latest trade finance software — Trade Innovation from Finastra (erstwhile Misys) supported by BankFusion as core banking solution from Finastra. Entire processing of operations is efficient, standardized, automated and centralized.
- As part of the innovation agenda, TBI is going to launch sophisticated online channels in 2018.



Thank You!