

11th German-Arab Business Forum June 25th-27th, 2008

Partner Country: Sultanate of Oman

Wednesday, June 25th, 2008

19.30 h

Reception

for the participants of the German-Arab Business Forum
at the Rotes Rathaus Berlin, Rathausstr. 15, 10178 Berlin

Welcome Address:

H.E. Klaus Wowereit, Governing Mayor of Berlin

Dr. Thomas Bach, President of the Ghorfa Arab-German Chamber of Commerce and Industry

Dr. Martin Wansleben, CEO of the Association of German Chambers of Industry and Commerce (DIHK)

H.E. Maqbool bin Ali bin Sultan, Minister of Commerce and Industry of the Sultanate of Oman

Thursday, June 26th, 2008

08.00 h

Registration

at the House of German Business, Breite Straße 29, 10178 Berlin

Opening Ceremony
German-Arab Business: Sustaining the Growth
09.30 h – 10.30 h
Room: Mendelssohn/ Amerongen/ Schleyer

Moderation: Mr Benjamin Dierks, Political Correspondent, Financial Times Deutschland

Welcome Address:

Dr. Martin Wansleben, CEO of the Association of German Chambers of Industry and Commerce (DIHK)

Dr. Thomas Bach, President of the Ghorfa Arab-German Chamber of Commerce and Industry

H.E. Michael Glos, Federal Minister of Economics and Technology

H.E. Maqbool bin Ali bin Sultan, Minister of Commerce and Industry of the Sultanate of Oman

H.E. Mohamad El-Masri, 1st Vice President of General Union of Chambers of Commerce, Industry and Agriculture for Arab Countries, President of the Federation of the Egyptian Chambers of Commerce

H.E. Mohamed Alorabi, Ambassador of the Arab Republic of Egypt, Doyen of the Arab Diplomatic Corps

10.30 h Coffee Break

Session 1
Infrastructure: Construction, Transport, Logistics
11.00 – 12.30 h
Room: Mendelssohn

Moderation: Eng. Sulaiman Saoud Al-Sayyari, 1st Vice President of the Ghorfa, General Manager SAGECO, Kingdom of Saudi Arabia

Speaker
Mr Abdul-Wahab M. Al-Ansari Public Relations & Information Assistant Secretary General, Council of Saudi Chambers of Commerce & Industry, Kingdom of Saudi Arabia
Mr Ralf Behrens Director Freight Transport, Dornier Consulting GmbH, Germany
Mr Simon J. Karam Director, Sarooj Construction Company, Sultanate of Oman
Mr Andreas Hergenröther CEO, German Chamber of Industry and Commerce (AHK), Algeria
Mr Pankaj Khimji General Manager, Khimji Ramdas LLC, Sultanate of Oman
Mr Christof Nottbeck Head of Plant Engineering Department, Pfeiderer Europoles GmbH & Co. KG, Germany

Session 2
Petrochemical Industry: The Key to Economic Development in the Arab World?
11.00 – 12.30 h
Room: Amerongen/ Schleyer

Moderation: Mr Gerd M. Doepner, Delegate of German Saudi Arabian Liaison Office for Economic Affairs (GESALO), Kingdom of Saudi Arabia

Speaker
H.E. Maqbool bin Ali bin Sultan Minister of Commerce and Industry, Sultanate of Oman
Mr Abdullah Al Darmarki Abu Dhabi Basic Industries Corporation, United Arab Emirates
Mr Klaus Starke Director Project Development, Petrochemical Industry Div. AW, MAN Ferrostaal AG, Germany
Mr Saleh Al Nazha Complex President, National Industrialization Company, Kingdom of Saudi Arabia
Dr. Markus Raab Managing Director, Linde Engineering, Germany

12.30 h Lunch at the House of German Business Atrium

Session 3
Financial Services: Project and Export Financing
14.00 – 15.30 h
Room: Mendelssohn

Moderation: Mr Ralph M. Nitzgen, Senior Executive Officer & General Manager, Commerzbank AG, Dubai Branch, United Arab Emirates

Speaker
Dr. Henry Azzam Managing Director and Chief Executive Officer Middle East North Africa, Deutsche Bank AG, Germany
Mr Abdulkader Asqalan CEO of Oman Arab Bank, Sultanate of Oman
Mr Rajshekhar Singh Assistant General Manager, Bank Muscat, Sultanate of Oman
Dr. Emad Shehab The General Union of Chambers of Commerce, Industry & Agriculture for Arab Countries
Mr Heinz Noster Head of Finance Commercial Project Execution/ Finance, Uhde GmbH, Germany
Mr Sami Houerbi Director for the Mediterranean, Middle East and Africa, ICC Dispute Resolution Services., Tunisian Republic

<p>Session 4 Education and Vocational Training: A Key to Sustainable Development 14.00 – 15.30 h Room: Amerongen/ Schleyer</p>

Moderation: Prof. h. c. Josef Schleicher, Director External Affairs & Public Policy, Daimler AG, Germany

Speaker
Mr Murtadha Hassan Ali Chairman of Jencto Company, Sultanate of Oman
Prof. Dr. Michael Jansen Acting Rector GUTECH Muscat, Germany
Dipl.-Ing. Volker Hagmann CEO, Lucas-Nülle Training Systems GmbH, Germany
Prof. Ashraf Mansour Prime Founder & Chairman of the Board of Trustees, German University Cairo, Arab Republic of Egypt
Dr. Nader Riad Chairman of Egyptian-German Business Council, Arab Republic of Egypt
Dr. Yaser Abdelhadi CEO, EJABI, Hashemite Kingdom of Jordan
Karl Adolf Neubecker Senior Scientist, CESS Center for European Security Studies, Germany
Dr. Abdelkarim Sultan Mughairy General Manager of Professional Standards and Curriculum Development, Ministry of Manpower, Sultanate of Oman
Ms Susanne Burger Head of Unit, Bundesministerium für Bildung und Forschung, Germany

15.30 h	Coffee Break
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<p>Session 5 Private Equity and Know-how Transfer as Basis for Investment 16.00 – 17.30 h Room: Amerongen/ Schleyer</p>
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Moderation: Dr. Florian Amereller, Attorney at Law, Amereller Lawyers, Germany

Speaker
Mr Michael Pfeiffer Managing Director, Invest in Germany, Germany
Prof. Dr. Volker Nienhaus President, Philipps-Universität Marburg, Germany
Mr Frank Mäder Senior Manager Transaction Services, KPMG, Germany
Mr Haythem M. Macki Partner, KEYSTONE EQUITY PARTNERS, Sultanate of Oman
Mr Khaled Al-Usaimi Managing Director, Coast K.S.C., Kuwait
Mr Majid Al Toqi President & Managing Partner, Trowers & Hamlins, Sultanate of Oman
Prof. Dr.-Ing. Heinz Thielmann Managing Director, EMPHASYAS GmbH, Germany

**Special Session
Doing Business in Iraq
17.30 – 18.30 h
Room: Mendelssohn**

Moderation: Dr. Karl-Ernst Brauner, Director General External Economic Policy and European Affairs, Federal Ministry of Economics and Technology, Germany

Speaker
H.E. Fauzi Al-Hariri Minister of Industry and Mining, Ministry of Industry and Mining, Republic of Iraq
H.E. Alaa Abdul Majeed Hussein Al-Hashimy Ambassador of the Republic of Iraq in Germany, Germany
Mr Ragib Ritha Bliebel Chairman of Iraqi businessmen Union, Republic of Iraq
Dr. Jürgen Friedrich Director Middle East and North Africa, Federal Ministry of Economics and Technology, Germany
Mr Saeb Nahas President & CEO, Nahas Enterprises, Syrian Arab Republic
Mr Peter F. Mayr Chairman of the Iraq Working Group North Africa Middle East Initiative of German Business (NMI), Managing Director, terramar GmbH, Germany

19.30 h Gala Dinner

Friday, June 27th, 2008

**Special Session
Arab-German Businesswomen Dialogue: Defining the Future
9.00 – 10.30 h
Room: Mendelssohn**

Moderation: Dr. Gabi Kratochwil, General Manager, CrossCultures, Germany

Speaker
Ms Fatme Abdullah Al-Ghazali Counsellor, Commercial Affairs Permanent Mission of Sultanate of Oman to United Nations in Geneva, Sultanate of Oman
Ms Manal Amin CEO, Arabize , Chairwoman of Global Network Services (GNS), Arab Republic of Egypt
Ms Jane Elsner-Bonn Jets Training GbR, Germany
Ms Isaaf Nahas General Manager, Nahas Travel & Tourism, Syrian Arab Republic
Ms Wassila Ben Amor Assistant Manager – Head of Syndications & Forfeiting Department, Tunis International Bank, Tunisian Republic

Session 6 Power Generation and Renewable Energy 09.00 – 10.30 h Room: Amerongen/ Schleyer
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Moderation: Dipl.-Ing. Wolfgang Pioth, Managing Director Energy Division, Lahmeyer International GmbH, Germany

Co-Moderation: Mr Saeb Nahas, President & CEO, Nahas Enterprises, Syrian Arab Republic

Speaker
Mr Florian Remann Project Engineer for Solar Thermal Power Plants, Lahmeyer International, Germany
Ms Christa Diener-Pfeuffer Director of Architecture & Design, Building to Belong, Germany
Ms Kirsten Neumann & Project Director Renewable Energies, dena, Germany
Mr Berthold Breid CEO, Renewables Academy AG, Germany
Dipl. Ing. Christof Erban Head of BIPV International, Schüco International GmbH
Mr Jürgen Beigel Executive Director Project Development, MAN Solar Millennium GmbH, Germany
H.E. Dr. Hilal Al-Hinai Secretary General, The Research Council, Sultanate of Oman
Mr Mahmood Al Bahlani Public Authority for Electricity Power, Sultanate of Oman

10.30 h	Coffee Break
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Plenary Session 1 German-Omani Business Cooperation: Mapping Vast Possibilities 11.00 – 12.00 h Room: Mendelssohn
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Moderation: Dr. Peter Göpfrich, CEO, German Industry and Commerce Office Dubai (AHK), United Arab Emirates, Republic of Qatar, Sultanate of Oman

Speaker
Mr. Dirk Exalto Senior Manager Business Development, Oiltanking GmbH, Germany

H.E. Khalifa Bin Ali Al-Harthy Ambassador of the Sultanate of Oman, Germany
H.E. Klaus Geyer Ambassador of the Federal Republic of Germany in Muscat, Sultanate of Oman
Dr. Jürgen Friedrich Director Middle East and North Africa, Federal Minister of Economics and Technology, Germany
Mr Mehdi Bin Mohammed Al Abdwani Director General of Economic Planning at the Ministry of National Economy, Sultanate of Oman
Mr Faisal Al Hossany Acting Director General of Investors Services and Quality Management, Ministry of Tourism, Sultanate of Oman
Mr Majed Al Toqi President & Managing Partner, Trowers & Hamblins, Sultanate of Oman
Mr Erwin Keutner Senior Vice President & Member of the Management Board, MAN Ferrostaal AG, Germany

<p>Plenary Session 2 Prospects of Arab-German Business Relations 12.00 – 13.30 h Room: Mendelssohn</p>

Moderation: Mr Jürgen Hogrefe, Senior Vice President, EnBW AG, Germany

Speaker
Dr. Thomas Bach President of the Ghorfa Arab-German Chamber of Commerce and Industry, Germany
Dr. Rüdiger Grube Member of the Board, Daimler AG, Germany
Dr. Karl-Ernst Brauner Director General External Economic Policy and European Affairs, Federal Ministry of Economics and Technology, Germany
Mr Sadeq Sulaiman Council of Scientific Research, Sultanate of Oman
Mr Saeb Nahas President & CEO, Nahas Enterprises, Syrian Arab Republic
Mr Omar A. Bahlaiwa Secretary General, Committee for International Trade (CIT), Kingdom of Saudi Arabia

13.30 h	<p>Concluding Remarks Room: Mendelssohn</p> <p>Mr. Abdulaziz Al-Mikhlaifi Secretary General Ghorfa Arab-German Chamber of Commerce and Industry</p>
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